



Sports & Exhibition Authority

When you have the time, Pittsburgh has the place.

REQUEST FOR QUOTES

For

Ballroom Lamp Purchase at the David L. Lawrence Convention Center

May 1, 2025

Owner:

Sports & Exhibition Authority of Pittsburgh & Allegheny County
171 10th Street, 2nd Floor
Pittsburgh, PA 15222
412.393.0200

Owner's Managing Agent for the Facility:

SMG
1000 Fort Duquesne Blvd.
Pittsburgh, PA 15222
412.565.6000

BALLROOM LAMP PURCHASE

AT THE DAVID L. LAWRENCE CONVENTION CENTER

The Sports & Exhibition Authority will receive pricing for the purchase of 1,320 ballroom light bulbs for use at the David L. Lawrence Convention Center. Inquiries regarding this opportunity should be made to Lucas Kistler, Director of Facility Services, e-mail: procurement@pgh-sea.com, phone: 412.325.6179. There is no formal bid for this project. For details on the scope of work, please contact Lucas Kistler.

General Scope: Furnish and deliver 1,320 ballroom light bulbs for use at the DLCC.

Specifications (No Substitutions):

- Brand: EiKo Par Lamps
- Item No.: LED13WPAR38/FL/830-DIM-G9
- Part No.: 10789
- Lumens: 1,050
- Watts: 13W
- CCT: 3000K
- CRI: 80+
- Beam: 40 Degree
- MOL: 5.12"
- MOD: 4.72"
- Life/Hours: 25,000
- Replaces Incan.: 120W
- Warranty: Minimum 3-Year Limited Warranty
- All shipping/freight costs to be included in quote

Written quotes will be due at 2:00pm on Wednesday, May 28, 2025.

Quotes should be submitted via email to procurement@pgh-sea.com.



PAR LAMPS : PAR 20, 30, 30S, 38

DESCRIPTION

LED PAR Replacement Lamps directly replace incandescent PAR lamps at a fraction of the energy cost.

FEATURES

- Compatible with a wide array of dimmers
- 50,000 hour design life*
- Up to 80% electricity savings vs. halogen
- No mercury or UV/IR emissions
- Shatter-resistant for reduced risk of injury and breakage

WARRANTY

- 3 year limited warranty; see eiko.com for warranty details

APPLICATIONS

- Recessed / Track Lighting
- Property Management
- Accent / Display Lighting
- Retail / Residential
- Hospitality
- Houses of Worship
- Healthcare
- Task Lighting



* Design life is based on engineering testing and probability analysis



PERFORMANCE	Power Consumption	7W	11W	13W	15W
	Lumens	500	850	1,050	1,250
	Efficacy (LPW)	71	77	81	83
	CRI	80+			
	Beam	30°, 40°			
	CCT	2700K, 3000K, 4000K, 5000K			
	Life (L70)	25,000 hours			
ELECTRICAL	Power Factor	>0.7			
	THD	<20%			
	Input Voltage	120V			
CONSTRUCTION	Operating Temperature	-40°F to 104°F (-40°C to 40°C)			
	Base	E26			
LISTINGS	Certification(s)	cULus Classified; FCC			
	Material Usage	RoHS Compliant; no mercury or lead			
	Environment	Wet or Damp location rated; not for use in enclosed fixtures, with electronic timers, photo-cells, or motion/occupancy sensors			

PERFORMANCE SUMMARY

Order Code	Item #	Lumens	Watts	CCT	CRI	Beam	MOL	MOD	Life/Hours	Replaces Incan.	Damp Location Rated	Wet Location Rated
10782	LED7WPAR20/FL/827-DIM-G9	500	7W	2700K	80+	40°	3.19"	2.48"	25,000	50W		
10783	LED7WPAR20/FL/830-DIM-G9	500	7W	3000K	80+	40°	3.19"	2.48"	25,000	50W		
10784	LED7WPAR20/FL/840-DIM-G9	500	7W	4000K	80+	40°	3.19"	2.48"	25,000	50W		
10785	LED7WPAR20/NFL/827-DIM-G9	500	7W	2700K	80+	30°	3.19"	2.48"	25,000	50W		
10786	LED7WPAR20/NFL/830-DIM-G9	500	7W	3000K	80+	30°	3.19"	2.48"	25,000	50W		
10787	LED7WPAR20/NFL/840-DIM-G9	500	7W	4000K	80+	30°	3.19"	2.48"	25,000	50W		
10766	LED11WPAR30/FL/827-DIM-G9	850	11W	2700K	80+	40°	4.53"	3.74"	25,000	75W		
10767	LED11WPAR30/FL/830-DIM-G9	850	11W	3000K	80+	40°	4.53"	3.74"	25,000	75W		
10768	LED11WPAR30/FL/840-DIM-G9	850	11W	4000K	80+	40°	4.53"	3.74"	25,000	75W		
10769	LED11WPAR30/FL/850-DIM-G9	850	11W	5000K	80+	40°	4.53"	3.74"	25,000	75W		
10770	LED11WPAR30/NFL/827-DIM-G9	850	11W	2700K	80+	30°	4.53"	3.74"	25,000	75W		
10771	LED11WPAR30/NFL/830-DIM-G9	850	11W	3000K	80+	30°	4.53"	3.74"	25,000	75W		
10772	LED11WPAR30/NFL/840-DIM-G9	850	11W	4000K	80+	30°	4.53"	3.74"	25,000	75W		
10773	LED11WPAR30S/FL/827-DIM-G9	850	11W	2700K	80+	40°	3.62"	3.74"	25,000	75W		
10774	LED11WPAR30S/FL/830-DIM-G9	850	11W	3000K	80+	40°	3.62"	3.74"	25,000	75W		
10775	LED11WPAR30S/FL/840-DIM-G9	850	11W	4000K	80+	40°	3.62"	3.74"	25,000	75W		
10776	LED11WPAR30S/NFL/827-DIM-G9	850	11W	2700K	80+	30°	3.62"	3.74"	25,000	75W		
10777	LED11WPAR30S/NFL/830-DIM-G9	850	11W	3000K	80+	30°	3.62"	3.74"	25,000	75W		
10788	LED13WPAR38/FL/827-DIM-G9	1,050	13W	2700K	80+	40°	5.12"	4.72"	25,000	120W	☑	
10789	LED13WPAR38/FL/830-DIM-G9	1,050	13W	3000K	80+	40°	5.12"	4.72"	25,000	120W	☑	
10790	LED13WPAR38/FL/840-DIM-G9	1,050	13W	4000K	80+	40°	5.12"	4.72"	25,000	120W	☑	
10778	LED15WPAR38/FL/827-DIM-G9	1,250	15W	2700K	80+	40°	5.12"	4.72"	25,000	150W	☑	
10779	LED15WPAR38/FL/830-DIM-G9	1,250	15W	3000K	80+	40°	5.12"	4.72"	25,000	150W	☑	
10780	LED15WPAR38/FL/840-DIM-G9	1,250	15W	4000K	80+	40°	5.12"	4.72"	25,000	150W	☑	
10781	LED15WPAR38/FL/850-DIM-G9	1,250	15W	5000K	80+	40°	5.12"	4.72"	25,000	150W	☑	
10069	LED15WPAR38/FL/827-DIM-G8	1,250	15W	2700K	80+	40°	5.16"	4.72"	25,000	120W		☑
09990	LED15WPAR38/FL/830-DIM-G8	1,250	15W	3000K	80+	40°	5.16"	4.72"	25,000	120W		☑
09991	LED15WPAR38/FL/840-DIM-G8	1,250	15W	4000K	80+	40°	5.16"	4.72"	25,000	120W		☑
09992	LED15WPAR38/FL/850-DIM-G8	1,250	15W	5000K	80+	40°	5.16"	4.72"	25,000	120W		☑
10697	LED15WPAR38/NFL/840-DIM-G10	1,250	15W	4000K	80+	30°	5.16"	4.72"	25,000	120W		☑

NOTE: Use order code when ordering. ☑Damp/Wet Location Rated

DIMENSIONS



Sample Purchase Order

P.O. Number: _____
 Project: **Ballroom
 Lamp Purchase**

P.O. Date:
 - - - - -

**Sports & Exhibition Authority of
 Pittsburgh and Allegheny County**
 171 10th Street, 2nd Floor
 Pittsburgh, PA 15222
 (412) 393-0200
 (412) 393-7104 (fax)

Seller:

Deliver Address:

Remittance Address (if different from above):

Submit original and one (1) copy of your invoice to:

Sales tax not to be included in the price.

Terms: See Items #4 and #20

F.O.B.: Jobsite

In accordance with the conditions specified in the above-referenced Bid Package and in this order, including the terms and conditions attached hereto, the Seller agrees to furnish the following for the price specified:

Cost Code	Quantity	Description	Unit Price	Extended Cost
		State Sales Tax is not Included	TOTAL:	

CONDITIONS

The terms set forth in this order or as modified and initialed by Buyer and Seller are the conditions of this Order, and acceptance of this Order constitutes Seller's agreement hereto:

1. **WARRANTY, INSPECTION:** All materials, articles, or equipment covered hereby (the "Materials") are subject to Buyer's inspection within a reasonable time after delivery. Seller warrants that the Materials ordered will be free from defects in materials and workmanship and conform to the specifications contained herein and/or samples, drawings, designs, or other specifications or representations approved, adopted or made by Buyer, and unless otherwise specified herein, to recognized commercial standards of quality and function for the kind of Materials covered hereby. In the event any of the Materials are not as warranted, Buyer shall at its option hold them at Seller's expense for Seller's disposition or shall return them at no additional cost to Buyer, and Seller shall refund the purchase price applicable thereto. Buyer shall notify Seller promptly after making any such rejections and shall afford Seller reasonable opportunity to inspect such items before return. Buyer reserves the right to cancel this order, in whole or in part, without liability if any of the Materials are not as warranted herein, or to make corrections, repairs, alterations, etc. with his own, or other forces, to bring them into an acceptable condition, but such action by Buyer shall in no way relieve Seller from any responsibilities, warranties, or liabilities assumed under this order. Seller shall reimburse Buyer for any costs incurred by him to bring the Materials into compliance, plus 10% overhead and 10% as a fee. Seller shall also be liable for any costs, losses, or damages, direct or consequential, including delay or liquidated damages, incurred by Buyer by reason of the Materials not being as warranted.

Seller further warrants it has the necessary facilities and expertise to carry out the requirements of this order, and hereby grants to Buyer the right to inspect and/or otherwise investigate Seller's abilities and premises. Buyer shall further have the right to make inspections and tests of the work in the process of manufacture, fabrication, installation, in transit and/or storage, including the review of the quality control methods and procedures in effect. Should Buyer feel in any way that the facilities are inadequate or that improper materials or techniques of production, handling, installation, shipment, storage, etc. are being used, it may cancel this order in whole or in part, stop, or reject all or part of the work, or take whatever action it deems appropriate to protect Buyer's interests. It is specifically understood that Buyer is not under any obligation to make any of the inspections and tests provided herein, and notwithstanding inspections and tests which Buyer shall have made, will in no way relieve Seller from its responsibilities under this order.

2. **ROUTING, DRAYING:** All shipments of Materials shall be forwarded in accordance with Buyer's instructions, and unless specified otherwise in this order, shall be F.O.B. at the point designated by Buyer. The cost of freight and/or other shipping costs, including packaging, are included in the prices stated in this order, unless otherwise provided in the terms hereof. All shipments shall be adequately insured with Buyer's interests if any, fully covered thereby. The risk of loss in the shipping of the goods covered by this Order shall remain with Seller until delivered and unloaded to the Delivery Address identified above.

3. **DELIVERY:** TIME IS OF THE ESSENCE IN THIS ORDER, and delivery must be made within the time specified. In the event delivery is not made within such specified time, Buyer reserves the right to cancel this order in whole or in part, or to purchase the Materials elsewhere. Any costs, losses, or damages incurred by Buyer resulting from failure of Seller to make delivery as specified, or from Buyer exercising his options as stated, shall be charged to Seller. Losses or damages include delay and/or liquidated damages suffered by Buyer as a result hereof. No liability shall be imposed upon Buyer for failure to accept all or part of any shipment under this order if such failure is the result of plant shutdowns, fires, strikes, differences with employees, accidents, or any cause beyond reasonable control of Buyer.

4. **INVOICES, PAYMENT TERMS:** Seller shall submit its invoices to Buyer in form satisfactory to, or as may be required, by Buyer. Invoices may be submitted to cover deliveries in whole or in part of the Materials constituting this order. Payments will be made within forty-five (45) days after the approval of Seller's invoice. Payments will be made in full unless terms provide for retention, in which case Buyer shall retain said amount from Seller. When discounts are offered by Seller for prompt payments, the discount period shall be computed starting with the date of receipt by Buyer of the Materials, or the date the invoice therefore was approved by Buyer, whichever is the latter. Buyer's payment for all or any part of the purchase price shall not constitute a waiver of Buyer's rights hereunder.

5. **ADVANCE PAYMENTS:** Advance payments are not normal course of business and will only be made in exceptional circumstances.

6. **EXTRAS & CHANGES:** Buyer reserves the right to make changes in the scope of this order. However, no extra amounts or changes in design or otherwise shall be allowed unless authorized in writing by Buyer. The order shall constitute the entire agreement between the parties, and Buyer shall not be bound by any provision, promise, or condition not specifically set forth in writing and incorporated herein. Markup for changes after labor, material and equipment shall be 10% and be all inclusive of overhead, profit, bonds, applicable taxes, etc.

7. **LIENS:** Seller hereby waives, or shall keep free of, any liens or rights of lien it may or could have by reason of furnishing the Materials under this order to the property upon which it is to be used or upon any money due Buyer from any person, and shall upon request furnish waivers of any such lien rights in form and substance satisfactory to Buyer, including those of lower-tier suppliers to Seller.

8. **FISCAL RESPONSIBILITY, BONDS:** Seller warrants that it is sufficiently fiscally responsible to provide the Materials in accordance with the terms and conditions of this order. Should Seller's financial condition change in any manner from that at a time of entering into this order, it shall immediately notify Buyer. Buyer may, at any time, make inquiries as to Seller's financial condition, including, but not limited to, contact of its suppliers, creditors, banks, CPA, and/or surety. When requested, Seller shall provide Buyer with copies of certified or other financial statements and such other financial and credit information that Buyer may request. Buyer reserves the right to require Seller to furnish Performance and Payment Bonds to assure Seller's performance under this order with a surety, and in such form, as may be satisfactory to Buyer. The customary premium for bonds shall be included in the purchase price, if required by the conditions of the bid. See bid documents to determine if bonds are required for this purchase.

9. **TAXES:** Buyer has furnished a tax-exempt certificate to Seller. Seller agrees that all excise, privilege, sales, use, or other taxes applicable to the purchase, sale or use of Materials as applicable to Seller's work or receipts for the performance under this order, and all Federal, State, or other taxes on payroll or contributions on account of Social Security or Unemployment Insurance of Seller's employees, shall be for Seller's account. Except for taxes covered by the attached tax exempt certificate, Seller shall indemnify and save Buyer harmless from and against all liabilities for such taxes.

10. **RESPONSIBILITY:** Unless chargeable solely to the negligence of Buyer, Seller shall defend, indemnify, and save harmless Buyer, its employees, agents, customers, and invitees from and against any and all liabilities, damages, suits, claims, or actions by reason of injuries to persons including death, or to property including the loss of use thereof, in connection with, arising from or pertaining to this order, whether chargeable in part to the negligence of Buyer and/or its affiliates or otherwise. Seller shall be responsible for, and bears the risk of loss for, all material and workmanship until finally completed and accepted by Buyer. Seller shall be responsible for loss or damage, including loss of use thereof, to any and all machinery, equipment, or other property upon which work is to be performed by Seller, while in possession or control of Seller, however such loss or damage shall occur.

11. **INSURANCE:** Seller shall provide adequate insurance covering liability to its employees engaged in the performance of this order and to the public. Workmen's Compensation Insurance shall be secured and conform to applicable State Laws or the Federal Longshoremen's and Harbor Worker's Act. General Liability insurance shall be in effect, and be of broad form including, but not limited to, coverage for completed operations (products liability), blanket contractual liability, and contractors' protective liability. Commercial Automobile Liability Insurance shall be carried covering any and all vehicles. Materials in the process of manufacture, fabrication, transit, installation and/or in storage shall be adequately insured. Policies of insurance shall be in amounts and form, and be with insurers, satisfactory to Buyer, with the interests of Seller and Buyer adequately covered. Buyer shall be included as an additional named insured in all such insurance policies. Seller's insurance shall be primary and non-contributory.

12. **LAWS and ORDINANCES:** Seller shall comply fully with all Federal, State, and Local laws and ordinances and with all regulations, orders, and rulings thereunder which may in any way affect or be applicable to this order. Seller shall be responsible for and shall indemnify and save harmless Buyer from and against all damages and liability which may arise out of failure of Seller to comply with said laws, ordinances, regulations, orders, and rulings. By acceptance of this order, Seller warrants that all Materials were produced in accordance with the Fair Labor Standards Act of 1938 and amendments thereto. the Pennsylvania Steel Products Procurement Act and the Pennsylvania Trade Practices Act. Seller warrants that it is, and will be during the term of this order, in full compliance and will be bound by the Equal Employment Opportunity laws, regulations, executive orders promulgated by Federal, State, and/or Local government, or agencies thereof. Seller shall comply in every respect with the occupational safety and health standards as provided under Public Law 91-596 or any other Federal, State, or Local law, ordinances, rules, regulations, decisions, etc. pertaining thereto.

13. **PATENTS:** By acceptance of this order, Seller agrees to defend, protect, and save harmless Buyer, its clients and customers, and the users of its products against all suits and damages for actual or alleged infringements of letters patent arising by reason of the use of the goods, material, articles, or services hereby ordered.

14. **ASSIGNMENT:** Seller shall not assign or sublet this Purchase Order, in whole or in part, without Buyer's prior written consent.

15. **TERMINATION FOR BUYER'S CONVENIENCE:** Buyer may at any time terminate this order for its convenience for any reason whatsoever. If such termination occurs after partial deliveries have been made, or other partial performance hereunder has occurred, and same has been accepted by Buyer, Seller shall be paid therefore at applicable unit prices or on the basis of percentage completed which had been agreed upon at time of acceptance. Buyer shall have the right to take possession of any Materials in Seller's possession, whether or not such items have been fabricated and/or manufactured for the intended purpose of this order at the time of termination, and Buyer shall reimburse Seller for the cost thereof plus 5% for overhead and profit, subject to Buyer's right of set-off. In no case will Seller be paid for lost or anticipated profits as a result of the termination, and Buyer shall reimburse Seller for the cost thereof plus 5% for the overhead and profit, subject to Buyer's right of set-off. In no case will Seller be paid for lost or anticipated profits as a result of the termination of this Purchase Order for Buyer's convenience.

16. **GOVERNING LAW:** The terms and provisions of this order shall be construed and governed in accordance with the laws of the Commonwealth of Pennsylvania, without regard to conflict of law provisions. Any legal action on this Purchase Order shall be limited solely to a court of competent jurisdiction in the venue of the location of the Project, Pittsburgh, Pennsylvania.

17. **SYSTEMS:** The Supplier represents and warrants that any system, process, or equipment that contains any software or firmware provided under this Purchase Order shall:

- a) be able to accurately process date and time data (including calculating, comparing, and sequencing) from, into, between, and among (i) all centuries including the twentieth and twenty-first centuries, (ii) all calendar years including the years 1999 and 2000, and (iii) all leap years.
- b) be able to perform such calculations and properly exchange date and time data when used in combination with any system, process, or equipment being acquired for the Project from third parties.
- c) be able to perform such calculations and properly exchange data and time data when used in combination with any system, process, or equipment currently existing on the project.

18. **SHOP DRAWINGS, SAMPLES, SUBMITTALS:** Unless indicated differently in the technical specifications, five (5) copies of submittals shall be provided by Seller for approval.

19. **COMPLIANCE WITH POLICIES; REPRESENTATIONS:** Seller will perform hereunder in compliance with the following policies: (a) Seller will not disclose confidential information obtained regarding Buyer; (b) Seller will not discriminate against any employee or applicant or subcontractor because of race, color, religion, sex, age, national origin, sexual orientation, disability or marital status. Further, Seller represents that (i) it has not, and shall not, directly or indirectly given or promised to give or made an effort to give to anyone a gratuity in connection with this or any other agreement with Buyer, and (ii) Buyer is not under suspension or disbarment by the Commonwealth of Pennsylvania.

20. **MISCELLANEOUS PROVISIONS:**

The duration of warranty and the remedies available to Buyer for breach of warranty shall be as defined in the general warranty provisions of this Purchase Order, provided that notwithstanding any provision to the contrary in such warranty provisions, or in the absence of any such warranty provisions, the remedies available to Buyer under this warranty shall include, at no cost to Buyer, repair or replacement of any listed item whose non-compliance is discovered and made known to the Supplier.

Nothing in this Article shall be construed to limit any rights or remedies Buyer may otherwise have under this Purchase Order.

Please acknowledge acceptance of this order and all of its terms and conditions by signing and returning two originals.

Seller Name:	Buyer Name: Sports & Exhibition Authority of Pittsburgh and Allegheny County
Signature:	Signature:
Print Name:	Print Name:
Title:	Title:
Date:	Date:

Approved by: SMG
Signature:

Copy Distribution: Original - Seller Original - Buyer Copy - Agent
 Copy - Accounting Copy - Project Director Copy - _____

